

**WI-IL Agility Group**  
**Income & Expenses**  
**December 31, 2020**

	<b>Jan 1 - Dec 31, 2020</b>	<b>Jan 1 - Dec 31, 2019</b>	<b>\$ Change</b>
<b>Income:</b>			
Membership Dues	\$ 5,342.66	\$ 4,125.00	\$ 1,217.66
Class Fees	\$ 63,439.00	\$ 85,902.00	\$ (22,463.00)
AKC Agility Trials	\$ 37,796.21	\$ 34,989.67	\$ 2,806.54
CPE Agility Trials	\$ 7,801.25	\$ 22,524.07	\$ (14,722.82)
TDAA Agility Trials	\$ -	\$ 98.00	\$ (98.00)
UKI Agility Trials	\$ (3.76)	\$ 7,615.77	\$ (7,619.53)
AKC Scentwork Trials	\$ 4,313.43	\$ 4,466.06	\$ (152.63)
Agility Fun Matches	\$ 1,028.00	\$ 2,084.00	\$ (1,056.00)
Seminars	\$ 1,057.65	\$ 2,490.44	\$ (1,432.79)
Ring Rental - Individuals	\$ 13,401.50	\$ 12,364.00	\$ 1,037.50
Ring Rental - Organizations	\$ 16,973.20	\$ 31,160.00	\$ (14,186.80)
Health Clinic	\$ 3,150.59	\$ 1,703.93	\$ 1,446.66
Soda, Coffee, Cheese	\$ (95.40)	\$ (456.82)	\$ 361.42
Fund Raising	\$ 15,440.88	\$ 427.00	\$ 15,013.88
Equip Disposal/Insurance Reimb	\$ 240.00	\$ 5,816.29	\$ (5,576.29)
Donations Received	\$ 5,675.00	\$ -	\$ 5,675.00
<b>Total Income</b>	<b>\$ 175,560.21</b>	<b>\$ 215,309.41</b>	<b>\$ (39,749.20)</b>

<b>Expenses:</b>			
Instructor Seminar Allowance	\$ 2,880.00	\$ 3,720.00	\$ (840.00)
Printing & Reproduction	\$ 156.31	\$ 92.46	\$ 63.85
Library Expense	\$ -	\$ 11.44	\$ (11.44)
Cleaning Services	\$ -	\$ 2,250.00	\$ (2,250.00)
Fire Protection	\$ 610.50	\$ 594.00	\$ 16.50
Snow Removal	\$ 4,820.00	\$ 11,690.00	\$ (6,870.00)
Operating Supplies	\$ 56.99	\$ 197.72	\$ (140.73)
Postage	\$ 87.50	\$ 60.46	\$ 27.04
Rent Expense	\$ 98,268.81	\$ 114,046.93	\$ (15,778.12)
Electric	\$ 11,900.25	\$ 19,090.27	\$ (7,190.02)
Garbage	\$ 837.05	\$ 1,436.03	\$ (598.98)
Gas	\$ 4,051.36	\$ 6,368.10	\$ (2,316.74)
Sewer	\$ 677.22	\$ 1,753.97	\$ (1,076.75)
Telephone & Internet	\$ 2,120.05	\$ 2,784.60	\$ (664.55)
Repairs & Maintenance	\$ 1,500.64	\$ 5,952.58	\$ (4,451.94)
Agility Equipment-Disposable	\$ 968.65	\$ 3,796.12	\$ (2,827.47)
Non-Agility Class Supplies	\$ -	\$ 559.49	\$ (559.49)
Marketing Expense	\$ 401.64	\$ 447.06	\$ (45.42)
Advertising Expense	\$ 537.35	\$ 712.59	\$ (175.24)
Insurance	\$ 2,202.00	\$ 2,863.00	\$ (661.00)
Meals & Entertainment	\$ -	\$ 27.26	\$ (27.26)
Licenses & Permits	\$ 125.00	\$ 125.00	\$ -
Interest Expense	\$ 1,988.95	\$ 3,024.35	\$ (1,035.40)
Accounting Expense	\$ 4,000.00	\$ 715.00	\$ 3,285.00
Bank Charges	\$ 72.63	\$ 264.70	\$ (192.07)
Administrative Expenses	\$ 630.99	\$ 465.63	\$ 165.36
Website Maintenance	\$ 14.00	\$ 200.00	\$ (186.00)
Depreciation Expense	\$ -	\$ 6,969.00	\$ (6,969.00)
Dues & Subscriptions	\$ -	\$ 48.00	\$ (48.00)
COVID PPE	\$ 579.96	\$ -	\$ 579.96
Sundries	\$ 2,248.88	\$ 3,528.15	\$ (1,279.27)
<b>Total Expenses</b>	<b>\$ 141,736.73</b>	<b>\$ 193,793.91</b>	<b>\$ (52,057.18)</b>
<b>Net Income</b>	<b>\$ 33,823.48</b>	<b>\$ 21,515.50</b>	<b>\$ 12,307.98</b>

<b>Loan Obligations:</b>			
Loan Payments to SBA	\$ -	\$ -	
Loan Payments to Landlord	\$ 2,604.00	\$ 2,604.00	
	<b>\$ 2,604.00</b>	<b>\$ 2,604.00</b>	