

WI-IL Agility Group
YTD Income & Expenses
 January 1 through October 10, 2019

Ordinary Income/Expense	Jan 1 - Oct 10, 19	Jan 1 - Oct 10, 18	\$ Change
Income			
301 · Membership Dues	4,085.00	3,860.00	225.00
302 · Class Fees	64,851.00	61,472.00	3,379.00
303 · Trial Income			
303.1 · UKC Trials	0.00	1,356.00	-1,356.00
303.2 · AKC Trials	52,697.00	83,647.69	-30,950.69
303.3 · CPE Trials	41,308.50	33,879.50	7,429.00
303.4 · TDAA Trials	678.00	1,472.00	-794.00
303.5 · UKI Trials	9,064.60	7,991.90	1,072.70
303.7 · AKC Scentwork	8,086.87	0.00	8,086.87
Total 303 · Trial Income	111,834.97	128,347.09	-16,512.12
304 · Fun Match Income	1,787.00	2,915.00	-1,128.00
305 · Seminar Income	11,470.00	5,623.00	5,847.00
306 · Ring Rental Income			
306.1 · Ring Rental - Individuals	10,137.00	12,944.42	-2,807.42
306.2 · Ring Rental - Organizations	26,800.00	25,370.00	1,430.00
Total 306 · Ring Rental Income	36,937.00	38,314.42	-1,377.42
308 · Nosework Test Income	0.00	1,680.00	-1,680.00
310 · Health Clinic	3,509.00	3,477.00	32.00
311 · Food Sales Income	586.00	534.00	52.00
312 · Raffle Income	0.00	659.00	-659.00
317 · Fund Raising Income	427.00	97.00	330.00
330 · Donations Received	0.00	265.00	-265.00
399 · Uncategorized Income	0.00	50.00	-50.00
Total Income	235,486.97	247,293.51	-11,806.54
Cost of Goods Sold			
403 · Trial Expenses			
403.1 · UKC Trials	0.00	729.32	-729.32
403.2 · AKC Trials	24,140.59	52,815.84	-28,675.25
403.3 · CPE Trials	19,502.56	18,648.35	854.21
403.4 · TDAA Trials	483.00	534.42	-51.42
403.5 · UKI Trials	4,264.17	2,543.62	1,720.55
403.6 · Trick Dog Trial Expenses	0.00	106.00	-106.00
403.7 · Scentwork Trial Expenses	3,020.81	10.00	3,010.81
Total 403 · Trial Expenses	51,411.13	75,387.55	-23,976.42
405 · Seminar Expenses			
405.1 · Seminar Expenses	3,595.87	2,076.94	1,518.93
405.2 · Instructor Seminar Allowance	1,505.00	2,525.00	-1,020.00
405.3 · Seminar Presenter Fees	6,800.00	3,300.00	3,500.00
Total 405 · Seminar Expenses	11,900.87	7,901.94	3,998.93
408 · Judges Fees			
408.1 · Judges Fees - UKC	0.00	250.00	-250.00
408.2 · Judges Fees - AKC	4,814.00	7,160.55	-2,346.55
408.3 · Judges Fees - CPE	2,942.00	3,303.75	-361.75
408.4 · Judges Fees - TDAA	97.00	140.00	-43.00
408.5 · Judges Fees - UKI	1,092.00	786.00	306.00
408.7 · Judge's Fees - AKC Scentwork	600.00	0.00	600.00
Total 408 · Judges Fees	9,545.00	11,640.30	-2,095.30
410 · Health Clinic Expense	1,805.07	1,364.97	440.10
411 · Food Sales Expense	1,196.83	1,750.34	-553.51

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412 · Nosework Test Expenses	0.00	816.11	-816.11
Total COGS	75,858.90	98,861.21	-23,002.31
Gross Profit	159,628.07	148,432.30	11,195.77
Expense			
507 · Printing and Reproduction	92.46	314.03	-221.57
508 · Library Expense	0.00	53.02	-53.02
509 · Outside Services			
509.1 · Cleaning Service	1,500.00	0.00	1,500.00
509.2 · Fire Protection	462.00	445.50	16.50
509.3 · Snow Removal	9,600.00	1,575.00	8,025.00
Total 509 · Outside Services	11,562.00	2,020.50	9,541.50
510 · Operating Supplies	197.72	0.00	197.72
512 · Postage Expense	59.41	50.00	9.41
520 · Rent Expense	95,015.67	93,750.00	1,265.67
526 · Utilities			
526.1 · Electric	14,604.82	16,718.02	-2,113.20
526.2 · Garbage & Disposal	1,133.89	916.68	217.21
526.3 · Gas	5,543.30	5,340.17	203.13
Total 526 · Utilities	21,282.01	22,974.87	-1,692.86
529 · Telephone Expense	2,043.09	1,116.93	926.16
530 · Repairs and Maintenance Expense	5,397.03	2,665.34	2,731.69
531 · Agility Equipment-Disposable	3,472.11	3,181.56	290.55
532 · Non-Agility Class Supplies	378.89	295.95	82.94
533 · Marketing Expense	447.06	401.64	45.42
534 · Advertising Expense	325.16	949.75	-624.59
535 · Insurance	2,272.00	2,179.00	93.00
539 · Meals & Entertainment	102.26	0.00	102.26
548 · Licenses and Permits	125.00	227.25	-102.25
550 · Interest Expense	2,359.23	3,044.75	-685.52
564 · Accounting Expense	715.00	715.00	0.00
565 · Bank Charge	165.90	365.80	-199.90
566 · Administrative Expenses	181.85	684.71	-502.86
567 · Website Maintenance	200.00	0.00	200.00
580 · Dues and Subscriptions	0.00	83.00	-83.00
595 · Sundries Expense	2,632.69	1,983.29	649.40
999 · Uncategorized Expenses	0.00	0.00	0.00
Total Expense	149,026.54	137,056.39	11,970.15
Net Ordinary Income	10,601.53	11,375.91	-774.38
Other Income/Expense			
Other Income			
610 · ATM Proceeds	0.00	26.00	-26.00
Total Other Income	0.00	26.00	-26.00
Net Other Income	0.00	26.00	-26.00
Net Income	10,601.53	11,401.91	-800.38