

**WI-IL Agility Group**  
**YTD Income & Expenses**  
**January 1 through February 20, 2019**

	Jan 1 - Feb 20, 19	Jan 1 - Feb 20, 18	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
301 · Membership Dues	3,915.00	3,350.00	565.00
302 · Class Fees	2,702.00	13,309.00	-10,607.00
303 · Trial Income			
303.1 · UKC Trials	0.00	1,356.00	-1,356.00
303.2 · AKC Trials	17,365.00	16,279.69	1,085.31
303.7 · AKC Scentwork	-200.00	0.00	-200.00
<b>Total 303 · Trial Income</b>	<b>17,165.00</b>	<b>17,635.69</b>	<b>-470.69</b>
304 · Fun Match Income	666.00	707.00	-41.00
305 · Seminar Income	0.00	198.00	-198.00
306 · Ring Rental Income			
306.1 · Ring Rental - Individuals	2,709.00	1,681.50	1,027.50
306.2 · Ring Rental - Organizations	4,410.00	4,410.00	0.00
<b>Total 306 · Ring Rental Income</b>	<b>7,119.00</b>	<b>6,091.50</b>	<b>1,027.50</b>
308 · Nosework Test Income	0.00	1,680.00	-1,680.00
311 · Food Sales Income	102.00	98.00	4.00
317 · Fund Raising Income	70.00	60.00	10.00
330 · Donations Received	0.00	250.00	-250.00
<b>Total Income</b>	<b>31,739.00</b>	<b>43,379.19</b>	<b>-11,640.19</b>
<b>Cost of Goods Sold</b>			
403 · Trial Expenses			
403.1 · UKC Trials	0.00	729.32	-729.32
403.2 · AKC Trials	9,496.15	7,831.20	1,664.95
403.3 · CPE Trials	1,954.71	200.00	1,754.71
403.4 · TDAA Trials	107.00	25.00	82.00
403.5 · UKI Trials	1,146.89	446.88	700.01
403.6 · Trick Dog Trial Expenses	0.00	106.00	-106.00
403.7 · Scentwork Trial Expenses	2,944.81	0.00	2,944.81
<b>Total 403 · Trial Expenses</b>	<b>15,649.56</b>	<b>9,338.40</b>	<b>6,311.16</b>
405 · Seminar Expenses			
405.3 · Seminar Presenter Fees	100.00	0.00	100.00
<b>Total 405 · Seminar Expenses</b>	<b>100.00</b>	<b>0.00</b>	<b>100.00</b>
408 · Judges Fees			
408.1 · Judges Fees - UKC	0.00	250.00	-250.00
408.2 · Judges Fees - AKC	1,575.00	1,680.00	-105.00
408.7 · Judge's Fees - AKC Scentwork	600.00	0.00	600.00
<b>Total 408 · Judges Fees</b>	<b>2,175.00</b>	<b>1,930.00</b>	<b>245.00</b>
411 · Food Sales Expense	309.53	400.00	-90.47
412 · Nosework Test Expenses	0.00	798.19	-798.19
<b>Total COGS</b>	<b>18,234.09</b>	<b>12,466.59</b>	<b>5,767.50</b>
<b>Gross Profit</b>	<b>13,504.91</b>	<b>30,912.60</b>	<b>-17,407.69</b>
<b>Expense</b>			
507 · Printing and Reproduction	471.05	0.00	471.05
509 · Outside Services			
509.3 · Snow Removal	5,730.00	0.00	5,730.00
509 · Outside Services - Other	0.00	435.00	-435.00
<b>Total 509 · Outside Services</b>	<b>5,730.00</b>	<b>435.00</b>	<b>5,295.00</b>
512 · Postage Expense	51.42	0.00	51.42
520 · Rent Expense	18,890.63	18,750.00	140.63

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<b>526 · Utilities</b>			
526.1 · Electric	2,528.21	2,913.30	-385.09
526.2 · Garbage & Disposal	187.79	159.84	27.95
526.3 · Gas	2,197.31	2,340.22	-142.91
<b>Total 526 · Utilities</b>	4,913.31	5,413.36	-500.05
<b>529 · Telephone Expense</b>	172.15	168.67	3.48
<b>531 · Agility Equipment-Disposable</b>	40.50	1,817.67	-1,777.17
<b>532 · Non-Agility Class Supplies</b>	128.52	101.00	27.52
<b>535 · Insurance</b>	1,907.00	2,179.00	-272.00
<b>550 · Interest Expense</b>	570.32	718.92	-148.60
<b>565 · Bank Charge</b>	18.36	21.00	-2.64
<b>566 · Administrative Expenses</b>	17.82	9.90	7.92
<b>595 · Sundries Expense</b>	531.52	403.81	127.71
<b>999 · Uncategorized Expenses</b>	0.00	310.00	-310.00
<b>Total Expense</b>	33,442.60	30,328.33	3,114.27
<b>Net Ordinary Income</b>	-19,937.69	584.27	-20,521.96
<b>Other Income/Expense</b>			
<b>Other Income</b>			
610 · ATM Proceeds	0.00	8.00	-8.00
<b>Total Other Income</b>	0.00	8.00	-8.00
<b>Net Other Income</b>	0.00	8.00	-8.00
<b>Net Income</b>	<b>-19,937.69</b>	<b>592.27</b>	<b>-20,529.96</b>